



### The Smarter Way to Close More Finance Deals

Joule gives UK Finance Brokers a direct line to engaged business owners.

We don't deal in lists. We deal in opportunities - real, timely, and targeted. Where data ends, and conversation begins.

These aren't scraped emails or recycled enquiries. Joule delivers data with intent - GDPR compliant, and alive with opportunity. We help UK Finance Brokers start real conversations with business owners who are already halfway through the door - curious, informed, and finance-ready.

- Built for UK Finance Brokers.
- Real leads, not recycled enquiries.
- GDPR Compliant, interested and transparent.
- Connect via Mobile Phone, Email or LinkedIn.
- Speak to decision makers directly.







## Target the Right Decision Makers on LinkedIn with Custom Data Built for UK Finance.

LinkedIn Audience Data



### LinkedIn Audience Data

- Pre-qualified by finance topic engagement.
- Built from Joule's proprietary UK audiences.
- Mapped to role, industry and company size.
- GDPR-compliant and regularly refreshed (30 day).
- Reduce cost-per-click with custom lists.
- Avoid wasted spend on cold impressions.
- Drive stronger relevance and click-throughs.
- Boost ROI across sponsored campaigns.

Omnichannel Campaign Sync

- Match data across email, phone, LinkedIn.
- Sync LinkedIn campaigns with SMS follow-ups.
- Build surround-sound targeting with one dataset.
- Unify outreach across all marketing channels.





Email Data & Delivery





**Email Data** 

### Relevant. Responsive. Ready.

### Finance-Focused Email Intelligence

Joule operates one of the UK's largest email bases for business finance. Every record shows live engagement with financial content - tailored for commercial finance campaigns.

- Verified UK business email decision-makers.
- Proven interest in finance-related subjects.
- Fresh, updated, segmented by real intent.

**Email Delivery** 

### Trusted. Tracked. Delivered.

### Built-In Sending Advantage

Use your data or ours - Joule ensures emails land where it matters. Warmed IPs, active domains, and compliance-first delivery infrastructure keep campaigns performing flawlessly.

- Managed delivery with real-time reporting.
- Pre-warmed IPs with clean reputation.
- Compliance-first and GDPR aligned system.





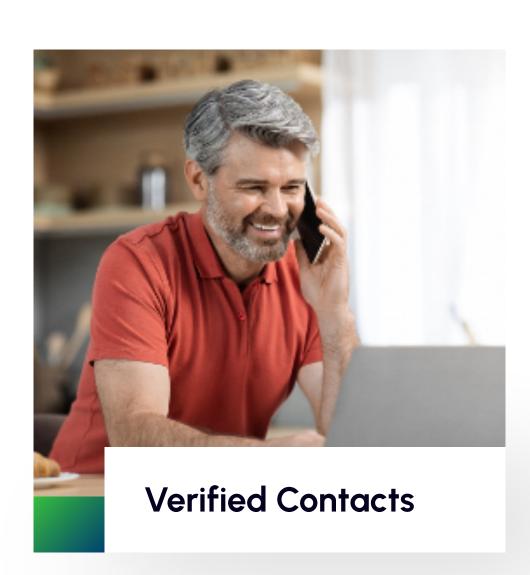
Mobile Phone Data & Delivery



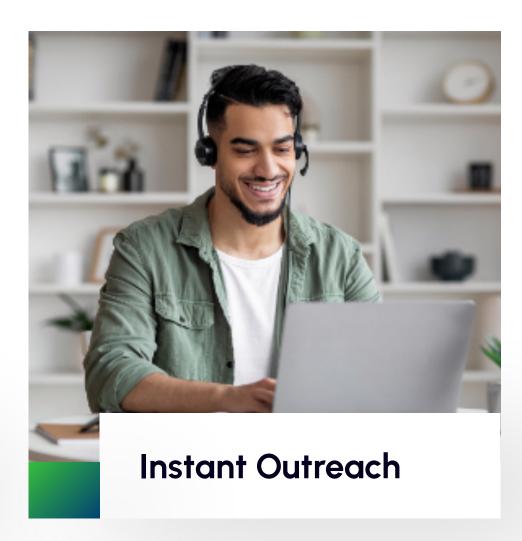
Mobile Marketing

Joule

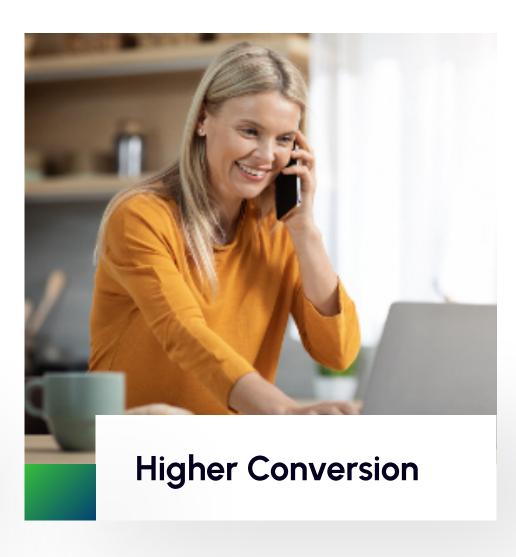
### From Data to Dialogue in Three Rings.



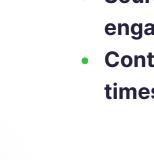
- Active UK director mobile numbers only.
- Sourced from finance-focused engagement signals.
- Continuously refreshed and timestamped data.



- Perfect for SMS and voice drops.
- Reach decision makers, not gatekeepers.
- Trigger conversations within minutes of sending.



- Mobile = faster replies and decisions.
- Align with LinkedIn and email campaigns.
- One data source, means unified and consistent marketing.





# Speak Exclusively to UK Businesses Actively Seeking Commercial Finance, Loans, or Expert Advice.

Direct Sales Leads







Direct Sales Leads

### Talk First. Win Fast. Stay Exclusive.

### Inbound. Qualified. Ready.

- UK business owners requesting finance advice directly.
- Covers loans, asset finance, commercial mortgages.
- Delivered in real-time, exclusively to one broker.
- Pre-screened for relevance, intent and contactability.

### Relevant. Timed. Actionable.

- No lead sharing, no competitive bidding required.
- Speak first, build trust, close faster deals.
- Designed for UK commercial finance specialists.
- Ideal for broker networks and solo firms.



### Introducing Joule's Lead Generation Approach

Unlike typical providers that rely on web forms, ad clicks, or cold outreach, Joule specializes in vertical-specific email marketing campaigns that foster genuine interest through dialogue. Leads are only passed to clients when a decision-maker (typically an MD or business owner) has explicitly asked to be contacted or to schedule a meeting. There are no passive web enquiries or generic marketing responses in Joule's process - each lead originates from a tailored, conversational email exchange.

This results in significantly higher engagement, reduced drop-off, and application conversion rates that consistently exceed market averages. In the table below, Joule is shown for comparison against standard industry benchmarks across key product categories.



### Lead Conversion Benchmarks by Product Type

Based on enquiry to application phase

**Business Loans** 

Industry Average: ~10-20%

Joule: Typically 27-31%.

Why: Joule's model eliminates weak inbound traffic. Every lead is a decision-maker who has already opted into a call or online meeting, following a personalized dialogue. This naturally filters out window shoppers and improves followthrough.

**Asset Finance** 

Industry Average: ~15–25%

Joule: Typically 24–38%.

Why: Asset finance prospects engaged via email dialogues tend to already have a funding timeline or capital need. By providing relevant context in the messaging, Joule improves readiness and reduces friction in the application step.

**Invoice Finance** 

Industry Average: ~10-15%

Joule: Typically 21–29%.

Why: Because invoice finance often requires explanation or contextual examples, Joule's conversational email campaigns are better suited to address misunderstandings early - leading to qualified, confident prospects who are more likely to convert.

Vehicle Leasing

Industry Average: ~12%

Joule: Typically 19–24%.

Why: Joule doesn't target massmarket lease shoppers. Instead, it reaches decision-makers at companies with repeat or structured leasing requirements, where response intent is already aligned with action. Tax Credit Reclaims

Industry Average: ~20-40%

Joule: Typically 33-42%.

Why: Business owners interested in reclaim schemes often require a trustworthy conversation before proceeding. Joule's campaign structure supports education-first messaging, which builds credibility and speeds up commitment to formal engagement.



Global Offices, Local Insight

From London to Melbourne, our teams provide 24/7 support - because business doesn't sleep, and neither do we.

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